

Fractional CFO. AI Sparring Partner.

Finance & AI sparring partner for tech companies, 30-500 employees.



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What I do

- Build, scale and run finance for tech companies (30-500 employees).
- Accounting, FP&A, tax, treasury. Set up and optimized.
- AI woven in where it actually works.

And you?

- No blind spots in finance.
- Numbers you can run the business on.
- Your time back for the work only you can do.

Situations you might be facing

Your finance lead just left



- The numbers still have to be right.
- Tax authorities, investors and banks won't wait.
- I step in part-time while you hire.

No senior finance sparring partner



- Scaling, upgrading, prepping the next round.
- You want a peer who has done it.
- Not a deck of theory.

Reports you can't run the business on



- Your tax firm sends DATEV exports.
- Confusing, not decision-ready.
- Flying blind between month-ends.

Expensive advice that isn't pragmatic



- \$800+/hour, still no answer you can act on.
- You want the US and European playbook.
- Compliance turned into action.

Why me



Two decades of CFO depth, run lean and fast because I actually build with AI.

- 700+ hours building real finance automations with AI in the last year.
- Skeptical practitioner: I test tools on real finance work first. You get what survived, not a tool list.
- Fewer people, less overhead, faster cycles, without cutting the controls that matter.
- I lead the AI Builders group in the Finance Collective DACH.

Significant past roles

through 2010

EY / Roedl & Partner
Sr Manager Audit & Tax

[Consulting]

Audit & tax for international clients with a US <-> GER footprint.

2016

cleverbridge AG
Director Finance & Tax

[SaaS / Marketplace]

150 -> 300 employees. EUR 60m revenue, EUR 500m GMV.

2020

Share&Charge
Foundation
Co-Founder, CFO

[Web3 / Crypto]

0 -> 15 employees. EUR 1m revenue.

2025

eyeo (Adblock Plus)
VP Finance

[AdTech / SaaS]

150 -> 350 employees. EUR 100m revenue. Built the finance tech stack.



Rödl & Partner



AdblockPlus
by eyeo

Selected proof

Team

- Built finance teams from 1 to 20 people.
- Remote finance team across 7 countries; 50+ hires.

Close & accounting

- LucaNet from scratch, twice; monthly close from 30 to 6 days.
- Zero audit findings (Big 4). Multi-GAAP: HGB / IFRS / US GAAP.

FP&A & BI

- Management + board reporting, KPIs, budgeting and BI dashboards (Power BI, BOARD), built from scratch.

Tax & risk































- VAT for SaaS selling to 200+ countries; Remote.com EOR in 10+ countries.
- Ran tax audits and due diligences in DE / US / CA.

Corporate finance

- Two acquisitions (EUR 10m + EUR 40m); EUR 50m credit facility; EUR 100m share buyback.

The stack I build on

Selected from 20+ years. I run selection, implementation, and the automation on top.

Accounting & ERP	 Lucanet	 DATEV	 Xero	 QuickBooks	 Lexware	 SAP
Payments & tax	 Stripe	 Avalara				
Spend & AP	 Spendesk	 Candis	 Circula	 Agicap	 Harvest	
BI & analytics	 Power BI	 BOARD	 Mixpanel			
People	 Personio	 Peakon	 Leapsome	 Greenhouse		
Collaboration	 Jira	 Confluence	 Trello	 GitHub	 Workspace	
AI & automation	 Claude	 OpenAI	 Gemini	 n8n	 Lovable	

AI & tech experience



Deep practitioner, not a spectator.

- EUR 2,000+ and 700+ hours invested testing and building with AI tools since late 2024.
- Public thought leadership: sharing AI learnings on LinkedIn and leading the AI Builders group in the Finance Collective DACH.
- Supporting decks detail specific tools, use cases, and results.

How we work together



AI Power Hour

EUR 250, pay only if it was useful. One real finance problem, running before the hour is over.
The lowest-risk way to start.



AI Sparring Partner

Recurring calls to put AI to work in your finance ops: automations, analysis, prototypes.



Fractional CFO

Ongoing, part-time ownership of finance operations: accounting, FP&A, tax, treasury.

Also: AI Workshop for finance teams - team-wide and hands-on.

What I'm not the right person for

Fundraising / pitch decks



- Own your story.
- I'll sharpen the model; the narrative stays yours.

M&A



- Specialists run it better.
- I add value on clean reports and a sell-side data room.

Debt financing



- Limited experience here.
- Bring a dedicated expert.

Budgeting from scratch in weeks



- Needs deep context and decision authority.
- Comes from being inside, not parachuting in.

Let's take one problem off your plate



Book an AI Power Hour

One real finance problem, fixed in 60 minutes. Pay only if it was useful.

<https://calendar.app.google/DCv4RUk5cP7QEsCx8>

Prefer to talk first? Book a free intro call, or reach me at thomas@cfo-team.de.

<https://calendar.app.google/cGkYMAHe4nD5VkaHA>

Appendix

Full track record

Full track record (1 of 2)

Finance team leadership & development

- Grew finance departments from 1 to 20 (accounting, FP&A, tax, treasury, corporate finance).
- Set up and led a remote finance team across 7 countries.
- Hired 50+ finance professionals over 10 years.
- Managed transformations from startup to scaleup (Series A to C).

Accounting

- Took accounting in-house from external firms; hands-on bookkeeping for small entities.
- Implemented LucaNet (consolidation / data warehouse) at two companies with 10+ subsidiaries.
- Reduced monthly close from 30 to 6 business days.
- Consolidated statements under HGB, US GAAP and IFRS; navigated a first consolidated audit.
- Reduced Big 4 audit findings to zero; ran multi-GAAP conversions.

FP&A, BI & reporting

- Monthly management + shareholder reports (financial and operational KPIs, variance analysis).
- Cost/profit-center logic to measure product and service profitability.
- Budgeting and long-term planning, and BI dashboards (Power BI, BOARD), from scratch.

Full track record (2 of 2)

Finance IT & process

- Automated workflows with Circula, Harvest and Candis.
- Implemented merchant-of-record providers (Paddle, cleverbridge) for payments, tax and billing.
- Ran tool selection and implementation (LucaNet, Scopevisio, Agicap, NetSuite); migrated DATEV -> Scopevisio ERP.

Tax compliance & risk

- Built a sales-tax/VAT system for SaaS selling to 200+ countries.
- Ran VAT compliance for an e-commerce platform: 10m+ annual transactions, EUR 500m GMV.
- Mitigated Scheinselbstaendigkeit risk in 30+ countries; Remote.com EOR in 10+ countries.
- Filed US voluntary disclosure agreements; managed tax investigations and due diligences (DE / US / CA).
- Transfer pricing: local files, studies, intercompany agreements.

Corporate finance & other

- Sell-side due diligences and data rooms; FX hedging strategy.
- Two acquisitions (EUR 10m + EUR 40m); supported a EUR 50m facility and a EUR 100m buyback.
- Co-founded an e-mobility company; prepared an ICO in Switzerland.
- Managed a US return consolidating 700 legal entities.